

INTRODUCING YOUR REGIONAL TEAM

We are at the heart of the sector and champion its interests and issues with tangible outcomes. These are the key people within your region to speak to about various topics, such as HR or HS&E and market opportunity events that might help shape your business. We can help you review options to change and adapt your business, gain insight into the market and trends, promote options for growth and managing change and develop team culture.

MARCUS CLIFFORD – REGIONAL DIRECTOR

Marcus is on hand to advise on the following:

- Strategy
- Business and sales development
- Business change
- Marketing
- Life and executive coaching
- Collaborative ventures
- Mergers and acquisition strategies



STEVE LEE – MEMBERSHIP DEVELOPMENT MANAGER

Speak to Steve on the following:

- Sales management
- Recruitment & training/mentoring
- Production
- Budgeting
- Personnel and logistics management
- Purchasing
- Customer service



MANDY ROBSON – HEALTH, SAFETY & ENVIRONMENTAL ADVISER

Mandy helps to:

- Ensure compliance with safety and environmental management systems
- Support with accidents and injury investigations
- Develop robust risk assessments ensuring suitable and sufficient controls
- Support with H&S visits and/or insurance action plans
- Engage with your employees using robust safety culture tools and techniques
- Review the options of support available to you from the BPIF



HOWIE BLANKS – REGIONAL APPRENTICESHIP MANAGER

Howie helps to:

- Look for solutions to help you achieve the very best in-house training via workshops and the very latest government apprenticeship programmes
- Grow your staff to improve output and quality via training to national and good Ofsted standards
- Support your employee's personal development to grow within your business
- Provide training that will empower and motivate your staff
- Future-proof your business with a succession plan that promotes and provides a good investment in people



ANNA STRETTON, JOHN CADMAN, NADIA PROVIDENCE & OLIVIA MARTIN – HR ADVISERS

Anna, John, Nadia and Olivia are available to help:

- Manage your business costs
- Anticipate business needs in Human Resources Management (HRM)
- Identify and nurture talent
- Advise on and promote best practice
- Facilitate your people management agenda
- Help on change management projects
- Assist in the management of the HR related communication required for the business

The advisers share the responsibility for the achievement of your goals and targets. They will actively support discussions and transfer best HRM practices, whilst sharing and guiding you on the most appropriate development of leadership in the people management area. The advisers will act as the facilitator for staff performance improvement within your business.

- Let them guide your people management agenda
- Use BPIF's wealth of HR template documents to help ensure you have all the relevant policies in place for your business
- Invite them on-site to carry out a HR Healthcheck in order to help them prepare a HR strategy for you



PAT VICTORY – REGIONAL ADMINISTRATOR

Pat is here to help with:

- Member login issues
- The updating of company information
- Adding your team to our communications
- Booking your regional events



To contact your team member, please visit www.britishprint.com or contact the regional office on **0207 915 8409**