



Howard Smith Snapshot Plus for Technoprint

Vision in Print was invited to conduct a Howard Smith Snapshot Plus at Technoprint to benchmark its current performance and review its use of KPIs to manage continuous improvement

Technoprint based in Cheshire, provides its customers with a complete service including artwork design, plate making, litho and wide format printing and specialised folding processes. Managers and staff are constantly seeking to improve the quality and manufacturing systems to build on Technoprint's growing reputation with pharmaceutical and other demanding customers.

"The ViP engineer first ensured that he understood our business strategy by meeting our senior managers and then talked with employees on the shopfloor and in offices to gain an understanding of how our operations were supporting our customer and business aims". (Alan Ryan, Managing Director)

The ViP engineer prepared a material and information Process Map that highlighted opportunities for improvement, benchmarked 14 best practice criteria and analysed available data to quantify opportunities for cost reduction improvement.

"The Snapshot has highlighted areas of the business that need improvement and given us the focus necessary to take further action".

At the feedback meeting, the ViP engineer discussed with the senior managers the Process Map that highlighted opportunities for reducing material waste and increasing productivity. He then reviewed the Benchmark Report and explained how each of the 14 best practices applied at Technoprint with recommendations for improvement. Finally, the KPI Analysis system was discussed that identified how powerful critical measures can be generated from the MIS system.



Benefits

- Benchmarking against over 500 UK print and packaging companies
- Report scoring your operations for 14 best practice criteria
- Process map showing interactions of material and information flow
- Analysis of information and production bottlenecks and opportunities for improvement
- Useful analysis of key operational measures from your data
- Practical advice on using data to drive continuous improvement



Contact us

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About Vision in Print

Vision in Print (ViP) was established in 2003 with the mission to improve the productivity and competitiveness of the UK print industry by providing in-company process improvement programmes from Vision in Print engineers. Originally backed by a DTI grant, ViP is now part of the British Printing Industries Federation (BPIF), although it partners with all the major print trade bodies (including ProSkills and Unite)

Since its inauguration, ViP has saved the 600 printers it has worked with over £68 million, with the average added value saving gained in the first year after running a ViP programme calculated to be £127,000. The Return on Investment is estimated to be 10:1. In addition, ViP has run over 45 conferences, seminars and workshops to raise awareness of the opportunity for process improvement and has trained around 3000 printing staff in the use of lean manufacturing tools and techniques. Six ViP Best Practice studies have been published in Maintenance, International Productivity, Management Information Systems, Purchasing and Customer Service: these are available free of charge from the Vision in Print website. Visit www.visioninprint.co.uk for more information.

ViP Programmes

Please indicate which you are interested in and an engineer will call you to discuss

- ☐ **Howard Smith Snapshot Plus** - 1 or 2 day diagnostic programme
- ☐ **Howard Smith Snapshot Development Plus** - 1 or 2 day repeat diagnostic programme
- ☐ **Modular Improvement Programme** - big savings for small companies - 5 days modular
- ☐ **Kickstart** - 5 day improvement programmes for companies under 50 staff
- ☐ **Masterclass Life** - 12 day improvement programme for companies of 50 to 100 staff
- ☐ **Masterclass** - 17 day improvement programme for companies over 100 staff
- ☐ **Lean Transformation** - tailored implementation to ensure sustained continuous improvement
- ☐ **Office and Pre-Press Change Cycle** - 6 day improvement programme
- ☐ **Environmental Diagnostic** - 2 day environmental review
- ☐ **Booster** - 6 day follow-on improvement programme
- ☐ **5 C Roll out** - 5+ day programme for workplace organisation
- ☐ **Desk Top Factory** - 2 day simulated training in core principles of lean and best practice
- ☐ **Materials Waste Reduction** - 5 day programme for minimising materials waste
- ☐ **Lean Focused Maintenance** - 8 day asset care programme
- ☐ **Team Leader Training** - in-company modular 8 day HR and productivity programme with BPIF Training
- ☐ **Lean Champion Passport** - 4 day modular public programme for Lean leadership
- ☐ **Lean Foundation Course** - 3 day modular public programme on lean essentials

For more information please call Ryan O'Neal on 020 7915 8322 or fax to 020 7915 8395

Name: _____	Telephone: _____
Company Name: _____	Fax: _____
Business Address: _____	Email: _____
_____	Industry Sector: _____
_____ Post Code: _____	Number of Employees: _____