

# MEET YOUR REGIONAL BOARD SOUTH EASTERN REGIONAL BOARD

THESE ARE THE MEMBER COMPANIES REPRESENTING THE VIEWS OF BPIF MEMBERS, OVERSEEING THE REGIONAL WORK AND ACTING AS A SOUNDING BOARD FOR PROPOSED POLICIES. THIS IS A NON PAID ROLE.

## BOARD MEMBERS:



**Regional Chairman:**  
Andy Skarpellis,  
Operations Director,  
Precision Printing

Company Limited  
**Email:** andy@precisionprinting.co.uk  
www.precisionprinting.co.uk

Precision Printing's skills include Direct Mail, Fully Automated Workflow, Print on Demand, Web to Print, Variable Data Print, Stock Management and Logistics, and Cross Channel Multi Media Marketing. The business continues to grow at 20% per annum providing communication solutions for the UK and mainland Europe.



**Vice Chairman:**  
Robin Sumner,  
Managing Director,  
Romax

www.romax.co.uk

Romax are specialists in digital personalised print, mail fulfilment and postage solutions. They are one of a very few companies to hold ISO 27001 for data security, ISO 9001 for quality and ISO 14001 for our environmental standards. Trading since 1997 and employing 50 people, Romax was started by Robin Sumner as a start up.



**Hampshire & West Berkshire Chairman, Past Regional Chairman:**

David Hobbs, Managing Director,  
Hobbs The Printers Limited  
www.hobbs.uk.com

Hobbs the Printers was established in 1884 and provides a 'one stop shop' service for book, journal and confidential print production. Operations include data processing, typesetting, digital and litho printing, and a wide range of binding, mailing and fulfilment operations.



**Kent Chairman:** Harry Salmon, Managing Director, J Salmon Ltd  
www.jsalmon.co.uk

Established in 1880, J. Salmon Ltd is both a publisher and printer. Still under the management of the Salmon family, it publishes ranges of calendars, books, post cards and other related products aimed at the tourist and retail sectors. It designs and prints all its products in house at its plant in Sevenoaks in Kent.



**Past Regional Chairman:** Michael Burman, Managing Director,

F E Burman Limited  
**Email:** mjf@feburman.co.uk  
www.feburman.co.uk

Founded over 50 years ago, F E Burman provides high quality services ranging from design, typesetting and colour correction, through digital and offset printing, to web-based solutions for print creation and ordering. The company philosophy aims at the pragmatic use of the latest technology to enhance communications solutions.



**Past Regional Chairman:** Roger Pitt, Managing Director,

Headley Brothers Ltd.  
**Email:** roger.pitt@headley.co.uk  
www.headley.co.uk

Founded in 1881, Headley Brothers provides complete solutions for the delivery of magazine content, from one site. Our comprehensive services include digital, sheet-fed and web printing, finishing, fulfilment, mailing and subscriptions management, digital editions, magazine apps and cross media marketing services.

Headley Brothers holds ISO 9001 and 14001 certifications, and is FSC and PEFC certified.

## COMMITTEE MEMBERS



Vince Brearey  
Offset  
Productions Ltd

Established for over 30 years and still privately owned by the founders, OPL's wealth of experience and comprehensive range of state of the art modern in house facilities puts us firmly at the forefront of both Litho and Digital carton and greeting card manufacture. Accreditations include BRC, FSC and Sony Green partner. Winner of Packaging printer of the year 2003



Tim Clifton,  
Cliftons Print  
Finishers & Book Binders

Cliftons Print Finishers & Bookbinders established in 1998, was predominately a Die Cutting and Fold Stitch Trim trade bindery. In 2006 we took over Books a Bound to enter into the Perfect Binding and the Case binding sector. Since 2006 we have constantly reinvested in these areas bringing in 2 new PUR lines to cover both litho and the short run digital market. This along with new sewing and Case Binding capabilities. With the introduction in 2013 of Lay Flat binding we can now offer a comprehensive range of soft and hard cover bookbinding.



Steve Hallett,  
Managing Director,  
Repropoint Ltd  
[www.repropoint.com](http://www.repropoint.com)

In 2009, nearly 50% of Repropoint's staff qualified for their first landmark long service award at 10 years or more. The company's commitment to staff training and development ensures their people are skilled and motivated to meet their primary aim of providing continuous improvement to their processes and customer service.



Neil Long, Managing  
Director,  
Longridge Print  
[www.longridge.net](http://www.longridge.net)

Longridge Print was established in 1969, and is still owned and managed by the same family. The company's philosophy is to invest in the best people and plant to give the best quality and service. This philosophy has led to Longridge Print having one of the most modern factories producing some of the country's highest quality print.



Rikki Nock, Production  
Director, P J Print  
[www.pj-print.co.uk](http://www.pj-print.co.uk)

PJ Print is now a specialist in greetings card and fine art poster manufacture and production. They moved into this niche market after making their name in high quality lithographic printing, having won the Printing World Book Printer of the year award in 2002, and being Highly Commended in the two following years.



Bruce Phillips,  
Managing Director,  
Foundry Press Ltd  
[www.foundry-press.co.uk](http://www.foundry-press.co.uk)

Foundry Press is a full service, green, litho and digital printing company and has been trading since 1993. They are ISO14001 accredited and use FSC and PEFC certified papers. Foundry Press offset all the carbon they produce, which means that any job they print will be carbon balanced.



Gavin Reddin,  
Chairman,  
Liberty Services  
[www.libertyprinters.co.uk](http://www.libertyprinters.co.uk)

Formed in 1945 and trading continuously in profit since then, Liberty offers specialist security solutions to niche markets including Parking Enforcement, Libraries, and major event management. Their range of products include litho print, digital and time bound transactional mailings.



Roger Severn,  
Managing Director,  
Aquatint BSC  
[www.aquatintbsc.co.uk](http://www.aquatintbsc.co.uk)

Aquatint bsc Ltd is the result of a merger between Aquatint Print and Graphics and BSC Print that brought together the traditional litho print skills of BSC and the digital printing and design experience of Aquatint. Their accreditations include ISO 9001, ISO 14001, FSC and Carbon Smart.



Philip Yardley,  
Managing Director,  
SPM Litho  
[www.spmprint.com](http://www.spmprint.com)

SPM Intelligent Print & Communications are a London based company that produces high quality products in print and the wider communications arena. What ever message you want to transmit and in whatever format SPM can deliver that for you. The company have invested in the last technology on the market that guarantees quality of product for it's clients and is always looking to improve it's offering and service to customers.



**Secretary:** Bob Davies,  
Regional Director, BPIF  
**Email:** [bob.davies@bpif.org.uk](mailto:bob.davies@bpif.org.uk)  
[www.britishprint.com](http://www.britishprint.com)

Bob Davies has been employed by the BPIF for 11 years and has been the Regional Director for the BPIF and the BOSS Federation in the South East of England for the last 4 years. His primary duty is the retention and recruitment of members for both federations. He also acts as secretary for the Regional Board and the BESA special interest group.